

GREENE COUNTY ECONOMIC DEVELOPMENT CORPORATION

Meeting Minutes

Wednesday, November 6, 2019, 4:00 p.m.

Greene County Office Building, Room 427

411 Main Street, Catskill, NY 12414

GCEDC Directors Present:

Mark Maraglio, Chair

Bradley Cummings

Allen Austin

Karen Deyo

Linda Overbaugh (via telephone)

Dr. George Timmons (Ex-officio, Non-voting)

Absent:

Stephen Nelson, Vice-Chair

Eric Rasmussen

Rene VanSchaack (Ex-officio, Non-voting)

Jeff Friedman (Ex-officio, Non-voting)

GCEDC Staff Present:

Karl Heck, Executive Director

Evelyn Donnelly, Secretary/Treasurer

Others: Warren Hart, Deputy County Administrator; Teri Weiss, Business Marketing Director; Mark Gustavson, KathodeRay Media; Harry Lennon, G.C. Legislator, District No. 8

A valid quorum was present for voting purposes.

1. Public Comment Period

No public comment

2. A motion was made by Director Austin and seconded by Director Cummings to accept the minutes as presented from the August 7, 2019 Board meeting. Vote 5-0, Motion carries.

3. Executive Director's Report

- ABO Board training discussion
- Exit 21 site discussion
- Future monthly and annual meeting schedule discussion

4. Operations and Administration

- A. Approval of EDC 2020 Budget – A motion was made by Director Austin and seconded by Director Deyo. Vote 5-0 Motion carries.
- B. Authorization to Solicit Bids for Economic Development Consulting Services– A motion was made by Director Deyo and seconded by Director Austin. Vote 5-0 Motion carries.

- C. Authorization to Solicit Bids for Auditing Services – A motion was made by Director Deyo and seconded by Director Austin. Vote 5-0 Motion carries.
- D. Authorization to Solicit Bids for Auditing Services – A motion was made by Director Deyo and seconded by Director Austin. Vote 5-0 Motion carries.
- E. ABO Training Opportunities discussion
- F. 2019 Budget and Spending discussion

5. Presentation on Economic Development Marketing Performance given by Mark Gustavson of KathodeRay Media and Teri Weiss

6. Board Member Discussion/News Updates - None

7. New Business

- A. County CDBG Activity. Director Heck spoke about current and potential future loan clients
- B. Other Loan Activity. Director Maraglio spoke about discussions he had with a potential new loan client

A motion was made by Director Deyo and seconded by Director Austin to adjourn the meeting. Vote 5-0 Motion carries. Meeting was adjourned by Director Heck at 4:55.

Date: November 8, 2019

Signature of Chair: Mark Maraglio

Signature of Secretary: [Signature]