

GREENE COUNTY ECONOMIC DEVELOPMENT CORPORATION

Wednesday November 2, 2022 4:00 p.m.  
Greene County Office Building, Room 427  
411 Main Street, Catskill, NY 12414

GCEDC Directors Present:

Mark Maraglio, Chair  
Allen Austin  
Linda Overbaugh  
April Ernst (Ex-officio, Non-voting)  
Pamela Geskie (Ex-officio, Non-voting)

Absent:

Brad Cummings, Vice-Chair  
Brian Kozloski  
Dr. George Timmons (Ex-officio, Non-voting)

GCEDC Staff Present:

James Hannahs, Executive Director  
Evelyn Donnelly, Secretary/Treasurer

Others: Warren Hart, Deputy County Administrator, Teri Weiss, Business Marketing Director  
A valid quorum was present for voting purposes.

1. Public Comment Period. No public comment.
2. A motion was made by Director Overbaugh and seconded by Director Austin to accept the minutes as presented from the September 2022 meeting. Vote 3-0, Motion carries.
3. Hannahs mentioned that almost all outstanding loans principals have been visited and continue job reporting efforts. Many of the outstanding businesses have expansion plans on the horizon, and Hannahs continues to work closely with each applicant to provide technical and/or financing needs.

Ongoing attraction, retention, and expansion efforts include additional glamping-focused businesses, new Catskill-based restaurant, and an existing South Cairo business looking to increase their footprint. Hannahs indicated that GCEDC financing tools are on the table, but applicant may be seeking BoGC and Pursuit lending at first.

2023 Budget has been submitted to PARIS. Prominent components include the \$32,385.86 allocation request from the County Legislature, marketing expenses increasing almost twofold, new program-based revenue projections, forecasting a net profit for 2023.

Federal reporting metrics continue to be worked on. The 2021 HUD Performance Assessment Report was submitted last month, just as the reporting window for the 2022 PAR opens. Hannahs continues to work on reporting necessary figures to finally catch up.

Multiple new program windows have opened including Workforce Development grants and Berkshire Taconic NFP-based microgrants. Hannahs continues to work with regional businesses to tap into these programs, especially for businesses offering wrap-around services such as transportation and child-care. Other programs are still awaiting announcements such as the DRI, NY Forward, and NYFast, a program the IDA submitted a preliminary application survey for Project 21W.

Additional programs being sought after are RestoreNY, which Hannahs is currently scoping out projects for, and the EPA Community-Wide Assessment. GCEDC will be applying for \$500,000 of EPA funds for Phase I and II site assessments across the County.

Finally, Hannahs is also applying for \$300,000 for a OCR Microenterprise Grant assistance fund aimed at providing businesses with <5 FTEs with working capital grant funds up to \$25,000. He aims to have the application drafted by the end of November.

4. The Board had a brief discussion on the 2023 Budget.

5. Ms. Ernst spoke about Exit 21 progress. Director Maraglio spoke about Coxsackie projects underway and the relocation of Schoolhouse Pediatrics.

6. A motion was made by Director Overbaugh and seconded by Director Austin, having no further business to conduct to adjourn the meeting. Vote 3-0, Motion Carried. Meeting adjourned at 5: 02 p.m.