



Executive Director's Report
Wednesday March 8, 2023 4:00 p.m.
Greene County Office Building, Room 468
411 Main Street, Catskill, NY 12414

- a. NY Forward and DRI Announcements
 - i. Coxsackie awarded NY Forward - \$4.5 million
 - 1. Other CREDC winners were Cambridge and Kinderhook
 - 2. City of Cohoes awarded CREDC DRI - \$10 million
 - ii. Working with Village officials and LDC to coordinate debriefing meeting with ESD
- b. RestoreNY 7 – submitted
 - i. Received 1 inquiry – worked with Aaron and others to facilitate prompt response
 - ii. Awaiting announcements later this spring
- c. EPA – Brownfield Assessment Grant
 - i. Still awaiting EPA awards – guidance says April 2023
- d. HCR Microenterprise
 - i. Submitted this week
 - ii. Next step is coordinating procurement for an administrative firm to assist with program paperwork, underwriting, and reporting necessities
 - iii. Developing marketing push with Kathode Ray Media and plan for rollout
 - iv. Educational seminars will have to be filled – looking for instructors in business, legal, and accounting fields
 - v. Goal rollout by June, but all signs are pointing for 30 days post-award
- e. Budget Allocation – successfully received over \$33k from County after working with legislature and Deputy Administrator Hart to officially request funds during February committee and board meeting
 - i. Will bring our operating balance to \$50,000
- f. Conferences
 - i. Attended NYSEDC 2023 Annual Conference in Albany with Teri
 - 1. Large focus on workforce and housing development – best practices from examples across the state
 - 2. Other examples from areas that are successfully attracting tradable sectors across the region
 - ii. NYSAC 2023
 - 1. Learned about higher-level statewide initiatives that are impacting Counties across the state
 - a. EFMAP
 - b. In-Rem proceeds amendment



GREENE COUNTY E.D.C.

ECONOMIC DEVELOPMENT CORPORATION

2. Allows for more nuanced approach for GCEDC to work with County on initiatives they care about most – how the EDC can be utilized to help ease pressures from unfunded state mandates
- g. Business ARE Meetings
 - i. Operation Escalade – Condor Site development – worked with Subversive, they are going delay expansion efforts until next year most likely
 - ii. Friar Tuck – webinar with potential developers this morning – apparently have holdings and projects in Hudson Valley – have checked with Dutchess, Ulster, and Colombia County contacts
 - iii. Phoenicia Diner
 1. Assembled site presentation for developers of approximately 7 sites across Greene County according to their wish list
 2. Refined list to 3 sites
 3. Additional information on 2
 4. Touring 173-189 Main Street Cairo next week
 - iv. Lee Physical Therapy
 1. Expanding to a new location in Cairo – will also be opening up a fitness facility
 2. Working with TBoGC to layer GCEDC resources used for working capital, equipment, inventory, and furniture/fixtures
 3. Set up meeting with Cairo Development Foundation to market end-use for former facility to a restaurant
 - v. Bavarian Manor
 1. Met with new owners, discussed their plans
 2. Split up their project into priority-based renovations
 - a. First focus on code-related issues
 - b. Second focus on long-term facility revitalization
 3. Met with Cairo building and code inspectors; assembled list of outstanding violations
 4. Pursuing National Historic Status to utilize Historic Tax Credits
 - vi. Catskill Bikeshop
 1. Received loan application – capital to be used on inventory and equipment
 2. Still analyzing. Will present to board in April
 - vii. Hany's Harvest
 1. Still looking for facilities
 - viii. Inquiry from ESD – looking for a potential manufacturing facility that may fit characteristics of an existing Greene County site – working with IDA to ensure proper site submission and nurturing process
- h. Camoin Housing Report – larger housing project – coalition, resources, sites, etc..